



April 2024

This monthly newsletter is prepared primarily for and about Cummings Properties' leasing clients in Beverly. [Sign up here](#) to enjoy the latest client news, events, special offers, and more.

***DIVE* Into Savings**



\$250 off for Cummings Center Clients **DIVE KS**

600 Cummings Center, Suite 166-Y

Do you scuba? Cummings Center leasing clients and their families will receive \$250 off open water, rescue diver, and divemaster instructional programs. Use promotional code CUMMING24! to redeem this discount. [See flyer](#) for

additional details, and visit DIVEKS.com to review a full list of products and services.

Welcome, New Neighbors

AllaraCare

900 Cummings Center, Suite 207-T
Primary health care

Albert P. Lanzillotti II, CPA

100 Cummings Center, Suite 225-C
Accounting

Beacon Benefits

48 Dunham Ridge, Suite 4100
Business retirement plans

Max Value Processing

100 Cummings Center, Suite 204-L
Payment processing solutions

Harbor Management

100 Cummings Center, Suite 224-G
Property management

Nova Initia Counseling

500 Cummings Center, Suite 3580
Mental health care

Harrison's Comics

800 Cummings Center, Suite 361-U
Pop culture collectibles

Lydia Rosenfield, LICSW

100 Cummings Center, Suite 433-H
Mental health care

Interventional Pain Associates of Massachusetts

900 Cummings Center, Suite 221-U
Pain management

US Lab Partners

100 Cummings Center, Suite 359-C
Consulting for life sciences

Landelion

Wiroll Plumbing and Heating

100 Cummings Center, Suite 311-G

Something to Chew On

Tony's Grocery Store has introduced an expanded variety of grab-and-go sundries, including fresh parfaits, fruit cups, salads, wraps, pasta salads, and sandwiches for breakfast and lunch. Stop by 100 Cummings Center, Suite 106-K to browse the full selection and quell your hunger with a tasty meal or snack.



7 Items for the April To-do List



Free First-time Homebuyer Workshop

Marblehead Bank

Wednesday, April 3, 5:30 PM

100 Cummings Center, Suite 101-F

At this free workshop, industry experts will cover the essentials for achieving affordable homeownership. Light refreshments will be served. Please RSVP to loancenter@marblebank.com.



Electronic Waste Collection Event

Wednesday, April 17, 10:00 AM-noon

100 Cummings Center (164-K loading dock)

Recycle old computers, routers, phones, and more. [See flyer](#) for additional times and locations. Sponsored by [Circuitry Recycling](#) and [Cummings](#).

Ribbon Cutting

AllaraCare

Wednesday, April 10, 8:30-9:30 AM

900 Cummings Center, Suite 207-T



Meet the newest addition to Cummings Center's medical community. [See flyer](#) for more information, and email eric@allaracare.com to confirm your attendance at this celebratory event.

Open House

SeniorCare

Friday, April 12, 11:30 AM-1:00 PM

Community Conference Room

100 Cummings Center, Suite 221-E



Enjoy light refreshments and rewarding raffles while learning how nonprofit SeniorCare can assist in caring for an elderly or disabled family member or friend. Call 978-281-1750 or visit www.seniorcareinc.org for additional details.



Trends in Green Architecture

North Shore Technology Council

Wednesday, April 24, 5:00-7:00 PM

HarborPoint at Root, Shetland Park

35 Congress Street, Suite 2350, Salem

This Sustainability Forum will feature a presentation and panel discussion on building sustainably and the award-winning C. Gerald Lucey Building for MA Department of Unemployment Assistance. Tickets are available for

purchase [online](#).



Cars for Charity Show
Solomon Fund
Sunday, April 28, 9:00 AM-noon
Cruiseport Gloucester
6 Rowe Square, Gloucester

Although admission and participation are free, all are asked to make a donation that will benefit four local nonprofits. Proceeds from this auto show will benefit [Amirah](#), [Beverly Bootstraps](#), [Lifebridge](#), and [The Pelican Fund](#).

Contact **Brad Small** at bradsmall@solomonprivatewealth.com to learn more. [Please register online](#).



Rhino Run 10K
YMCA of the North Shore
Sunday, April 28, 9:00 AM
Lynch Park, Beverly

Proceeds from this fundraiser road race will support the Y's community programming and resources. [Register online](#) as a runner or sponsor.

Cummings Buildings Power Charities

"But for Bill and Joyce Cummings, the solution has always been simple: give back in the communities that helped make their fortune, and use their wealth to empower other organizations and individuals to give in those communities as well."

Maryann Bell, partner at **Wingspan Legacy Partners**, sat down with Bill and Joyce as part of a Harvard Business School event to discuss what drives their "joyful" style of giving. [Read the inspiring story in full online](#).



To Cummings' more than 2,000 leasing clients, thank you for your tenancy, which is so enormously helpful in making this giving possible.

Save the Date

Brazilian Jiu Jitsu Intro Class for Women
Cummings Women's Business Network
Wednesday, May 1, noon-1:00 PM
*Cummings Center, Beverly**



**Details provided upon registration*

Cummings Women's Business Network

Join **INVICTUS Training Center** coach **Laura Adrien** for women's intro to Brazilian jiu jitsu, a martial art that favors technique and timing over size and strength. All fitness levels are welcome. Come as you are to learn simple and effective self-defense techniques in a fun, supportive, all-female environment. Registration is required. [Please register online](#).

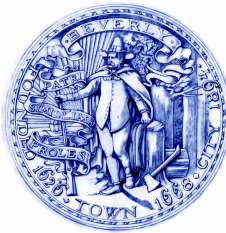


Meet the Innovation Ecosystem
North Shore Technology Council
Thursday, May 2, 5:00-7:30 PM
Community Conference Room
100 Cummings Center, Suite 221-E

Meet the state, private, and nonprofit organizations committed to fostering entrepreneurship and business growth in the Commonwealth, particularly in the technology, life sciences, and sustainability sectors. The program will include networking as well as a panel discussion featuring representatives from **FORGE**, **Massachusetts Life Sciences Center**, and **MassTech Collaborative** and moderated by **InnoVenture Labs** CEO **Chris Ilsley**.

Presented by **North Shore Technology Council** (NSTC) with support from **North Shore Alliance for Economic Development**

This event is being offered to Cummings clients at the NSTC member rate of \$25. To redeem the offer, please reserve your tickets online using registration code **Innovation**.



Warrior Weekend 2024
City of Beverly
Saturday, May 18-Sunday, May 19
Details TBA

Beverly Warrior Weekend will return this May. Stay tuned for details.

Annual THRIVE Summit
North Shore Chamber of Commerce
Thursday, June 13, 8:00 AM-2:00 PM
Boston Marriott Peabody



The conference will feature speakers, educational seminars, and networking opportunities. For more information, visit The Chamber's website.

THRIVE is The Chamber's initiative dedicated to supporting women both personally and professionally. Men are welcome at all THRIVE events.

Scene Around Campus



Left: Newly installed vinyl wall art at 48 Dunham Ridge depicts our cozy corner of the MetroNorth. *Right:* A flag display at 100 Cummings Center

pays homage to the USA and its six branches of armed forces.

The Latest at Cummings



Cummings is planning its next major development in Beverly: new 55-plus housing framing the north side of Cummings Center along Balch Street. When complete, this 50-unit condominium building—similar to the neighboring Elliott Landing in design—will offer a much-desired housing option for community members who wish to exchange too much house for a comfortable, right-sized residence. Delivery is anticipated for summer 2025.

The early community response has been highly positive, with many residents speaking or submitting letters in support of the project at a recent public hearing. [Learn more via this front-page article](#) in *The Salem News*.

Friendly Reminders



Upcoming Holiday: Cummings' offices will have limited staff on site on Monday, April 15 in honor of Patriots' Day.



Drive With Caution: Spring is here, and many people are out walking. Please remember that safe driving on our busy campuses is critical to the safety of pedestrians and other motorists.



We want to hear from you! Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, photos, and more to newsbrief@cummings.com.

Earn Cash for Client Referrals

Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties. Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. Contact your account manager or [view this flyer](#) to learn more.

Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

Flex Suites in Beverly

3,900 – 4,800 SF | Available Now at 100 Cummings Center



Join the bustling **Cummings Center** campus, and network with more than 600 client firms at this popular North Shore business hub. These two flex suites provide a convenient location for a retail showroom, distribution, or event/rental business. The open plans are also suitable for R&D or light manufacturing.

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