



## Industry Disruptor

### BOSTON METAL

**Boston Metal** was featured on WCVB’s “Chronicle” in a segment recognizing its innovative, environmentally friendly steel production method. The metallurgy firm is literally building a tiny prototype of a steel mill inside its 20,000-square-foot space at 6 Gill Street, Woburn. This super-advanced project involved removing 1,000 square feet of concrete floor slab, digging down seven feet, and carting away 250 yards of fill to create a pit in the floor. The extreme heat that will be generated by this *electric-powered* indoor steel mill required a two-foot-thick reinforced concrete floor lined with firebricks, as well as massive exhaust fans in the ceiling.

Watch this [brief clip](#) to hear commentary from Chairman and CEO **Tadeu Carneiro** and early investor **Bill Gates**.

## Seen Around Campus

Cummings recently honored **Glenn Flannigan**, general manager of Charles George/Wheelabrator Technologies, with a celebratory captain’s chair. Flannigan is the first ever Cummings vendor to receive this recognition, which is typically reserved for long-term employees and leasing clients. Over the past 20 years, Glenn has provided impeccable waste collection service to the Cummings community. Pictured, Flannigan (center) accepts a captain’s chair from Cummings chairman & CEO **Dennis Clarke** (left) and purchasing manager **Jim Gillette** (right).



Thank you to **Miryan Diaz Yacovone**, regional director of **Devereux Advanced Behavioral Health**, for referring new leasing client **Eagle Behavioral Healthcare Services** to Cummings. Pictured, Miryan (left) accepts a \$1,000 referral bonus check from Cummings account manager **Dave Harvey**.

Leasing clients who are interested in taking advantage of Cummings’ [client referrals program](#) are encouraged to contact their account managers (781-935-8000) or submit an [online referral form](#).

### **Boston Insulation Group**

Insulation provider for residential and commercial construction  
21-B Olympia Avenue, Woburn

### **Buena Vista Labs**

Toxicology testing provider  
25-K Olympia Avenue, Suite 500, Woburn

### **Carpet Concepts**

Flooring vendor and installer  
175-N New Boston Street, Woburn

### **Fellowship Assembly of God Church**

Church  
155-U New Boston Street, Suite 182, Woburn

### **Kitchen Care**

Kitchen appliance rental provider  
21-A Olympia Avenue, Woburn

### **SalioGen Therapeutics**

Gene coding firm  
8 Cabot Road, Suite 4400, Woburn

### **Vellko**

Prefab and container home production technologies provider  
50-E Concord Street, Suite 350, Wilmington

## Special Offers

### **Discount on Massage Therapy**

#### **North Shore Spine & Rehab**

500 West Cummings Park, Suite 6400, Woburn  
Cummings client firms: Receive 20% off your first session.

Contact Mike Pendolino, DC at 781-938-9400 to book an appointment.



### **30% Discount for Healthcare Workers**

#### **Skin to Soul**

800 West Cummings Park, Suite 3950, Woburn

Offer is good for a single myofascial release or massage therapy session through April 30, 2021. Must show proof of occupation.

Mention this promotion when booking by phone (833-888-0136) or [online](#).

### **Buy One Foot-Long, Get One Free**

#### **Subway**

342 West Cummings Park, Woburn

Offer is ongoing.

Stop by for breakfast and lunch, or place individual and

catering orders through owner Kevin Buyinza at 781-281-1738 (phone), [kbuyinza.business@gmail.com](mailto:kbuyinza.business@gmail.com), or 781-281-1411 (fax).



## Tax Credit Opportunity

# SUNPOWER®

by BlueSel Home Solar

Solar energy firm **SunPower by BlueSel Home Solar** has shared an [overview of the Federal Solar Investment Tax Credit \(ITC\)](#), which allows residential homeowners to credit 26 percent of the cost of solar panel installation to their federal income tax. Recent legislation has extended the ITC for projects starting construction in 2021 and 2022. Learn

more [online](#), or call BlueSel's Woburn office at 781-281-8130.

## Upcoming Event

### **Free Electronic Waste Collection**

Recycle old computers, printers, routers, phones, and more. See [this flyer](#) for dates, times, locations, and a full list of acceptable drop-off items.

Sponsored by [Cummings Properties](#) and [Circuitry Recycling](#).



# Paycheck Protection Program Update



The application deadline for the Paycheck Protection Program has been extended to **May 31, 2021**. For details on finding a lender and identifying a loan, visit the [SBA website](#).

## Cummings Buildings Power Charities

The early spring chill was no match for the dozens of well-wishers who turned up for Lillian Braudis' 101<sup>st</sup> birthday celebration. Staff at Cummings Foundation's [New Horizons at Choate](#) senior living community, Lillian's home of three years, organized the festive, socially distant event, which included a well-attended car parade and a visit from Woburn Mayor Scott Galvin. Watch this [two-minute clip](#) from WHDH Boston 7 News to catch the highlights, including remarks from Lillian about this exciting occasion.

All residents at New Horizons in Woburn are now fully vaccinated against COVID-19. Both this retirement community and the Foundation's other New Horizons location, in Marlborough, recently conducted widespread testing of residents and staff. **Every single one of the more than 600 tests came back negative for the virus.** Learn more about [these warm, welcoming communities](#).



## Congratulations



Kudos to [GlideFast Consulting](#), [Lamacchia Realty](#), [SHP Financial](#), and [Thrive Operations](#). These Cummings client firms were recognized in *Boston Business Journal's* [Fast 50 2021](#), a list of the fastest-growing private companies in Massachusetts.



patients with genetic diseases.

Gene-coding startup [SalioGen Therapeutics](#) has raised \$20 million in Series A funding. Read this [Boston Business Journal feature](#) to learn about the biotech firm's innovative gene therapy platform and its implications for

## Client News



**Intellezy** provides staff augmentation services to help clients advance organizational change as well as learning and development initiatives without hiring additional full-time staff. Its pre-vetted consultants harness their industry expertise to help clients plan and build robust, full-scale programs or assist with executing an existing strategy. Learn more [online](#).



**Magical Beginnings** is now offering summer camp options at its Essex, Wakefield, and Middleton locations. The camps will offer exciting weekly themes, field trip adventures, and tasty treats for campers. To sign up or learn more, please reach out to the camp of your choice directly. Contact information for each location can be found at the bottom of the [summer camp webpage](#).



**Teststripz** buys and sells diabetes supplies. Its fully automated selling platform allows clients to efficiently sell their extra over-the-counter supplies, print a free shipping label, and receive payment. The supplies are then resold at a discounted rate to individuals or small medical supply stores, helping to offset the effects of the nationwide medical supply shortages that have resulted from the pandemic. Visit [Teststripz](#) to learn more.

## The Latest at Cummings



Following both in-person and virtual speaking appearances at Harvard Business School, **Bill Cummings** recently sat down with a delegation of soon-to-be HBS graduates at TradeCenter 128, in Woburn. The students had just completed the brand new Harvard case study “Bill Cummings: The Cummings Way.”

Before the pandemic, Bill enjoyed an extended speaking tour that brought him in-person to more than 100 mostly college audiences. Among his speaking engagements were many

commencement speeches with his wife, **Joyce**, as well as visits as far away as University of Alabama, University of Rwanda, Duke University, and University of Oxford, in England.

## Cummings in the News

[New Horizons at Choate completes “Courtyard Suites” residence wing](#)  
*Woburn Advocate* – March 1, 2021

[Cummings Foundation appoints investment expert as a trustee](#)  
*Dartmouth Week* – March 12, 2021

[Career-long employee climbs the ladder at Cummings](#)  
*Reading Observer Advocate* – March 10, 2021

[Cambridge Polymer Group leases 17,000 SF at TradeCenter 128](#)  
*Boston Real Estate Times* – March 19, 2021

[Acculab Measurement Standards Laboratory moves from Cherry Hill to Dunham Ridge](#)  
*Beverly Patch* – March 26, 2021

## Friendly Reminders

**Upcoming Holiday:** Cummings Properties' offices will have limited staff on site on **Monday, April 19** in honor of **Patriots' Day**.

**Fire Hazard:** Although spring

has barely begun, the dry weather has already made mulch fires a serious concern. Improperly extinguished tobacco products are a frequent cause of mulch fires, which can spread rapidly, causing costly property damage and—most importantly—endangering the wellbeing of people in the area. If you see smoking or burning ground, please call 9-1-1 immediately.



In accordance with [Massachusetts Smoke-Free Workplace Law](#), smoking cigarettes, e-cigarettes, or any related products is strictly prohibited inside or near Cummings Properties buildings and garages. Those wishing to use nicotine delivery products must do so outdoors, at least 30 feet away from building entrances or windows.

**Tax Time:** Due to COVID-related changes, the deadline to file 2020 Massachusetts state and federal income taxes has been extended to **Monday, May 17**.



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Lisa VanStry at [lvs@cummings.com](mailto:lvs@cummings.com).

## Earn Cash for Client Referrals

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**Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties.** Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. See details [here](#) or speak with your account manager to learn more. Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

# Turn-key Office

## 4,800 SF—Available April 1

at Dunham Ridge, Beverly

Join the North Shore's newest business community



### Suite Features

- New construction (2018) with upgraded finishes, fitness center, and café coming soon!
- Parking garage access via enclosed pedestrian footbridges
- Corner suite with floor-to-ceiling window line
- Excellent views of scenic woodlands
- Main entry off elevator lobby
- Move-in ready April 1

[View Floor Plan](#)

[Client Directory](#)

[cummings.com](http://cummings.com)

[Service Call Request](#)

[Executive Office Suites](#)



If you no longer wish to receive our emails, you may unsubscribe below. Unfortunately, if you unsubscribe, you will not receive important building notices such as water and electric shutdowns or fire alarm testing.