

Noteworthy News



Congratulations to <u>Daly Insurance</u>, 100 Cummings Center, Suite 442-P, for its <u>recent designation</u> as a Cornerstone Elite Agency by CHUBB Insurance. This distinction recognizes extensive knowledge of the insurance industry and commitment to outstanding client service. For more information, visit the <u>website</u> or call 978-998-4742.

Upcoming Event



North Shore Technology Council, 100 Cummings Center, Suite 223-F, hosts an event on the first Friday of each month from 12:30 to 2:00 PM with guest speakers addressing a variety of topics. The April 5 event, to be held at 100 Cummings Center, Suite 221-E, will feature Docent Health CEO Paul Roscoe discussing "How to build relationships with

patient to deliver better clinical outcomes." For more information or to register, visit the <u>website</u>.

Referral Rewards

Cash Bonuses for Clients?! Cummings Properties client firms could earn *significant* cash bonuses through Cummings' client referral program. If you know anyone who is thinking about leasing any type of commercial space, simply share the name and contact information with your account manager, and he or she will do the rest! The minimum award through 2019 is \$1,000, but if you refer a qualified prospect that leases more than 1,000 leasable square feet, you will receive \$1.00 per square foot leased. The client referral program applies to leases of a minimum one-year term signed anywhere in Cummings Properties' portfolio, including the



landmark <u>TradeCenter 128</u> in Woburn, <u>Cummings</u> <u>Center</u> in Beverly, and <u>144 North Road</u> in Sudbury. (To qualify for a cash bonus, a lease cannot involve a broker or any current tenant or prospect of Cummings Properties.) To take advantage of this great program, or for more information, please contact your account manager at **978-922-9000**.

Friendly Reminder



In accordance with <u>Massachusetts Smoke-Free Workplace Law</u>, smoking is prohibited at all times *anywhere* inside Cummings Properties' garages or buildings. By state law, all those wishing to smoke must do so outdoors and *at least 30 feet away* from any building entrance. This law also applies to the use of **e-cigarettes**, which are considered "nicotine delivery products" and are comparable to tobacco cigarettes. In addition, client firms with after-

hours staff should remind employees that building entrance doors should *not* be propped open at any time, including when employees leave the building briefly to smoke. Click <u>here</u> for more information about the anti-tobacco legislation. For additional resources on e-cigarettes, visit <u>U.S. Department of Health & Human Services</u>.

Business Spotlight

KUM ON MATH. READING. SUCCESS.

Kumon Math and Reading Center of Beverly, 100 Cummings Center, Suite 114-D, recently celebrated its one-year anniversary as a Cummings Center client. Kumon is an afterschool academic enrichment program driven toward helping children just starting their academic careers or those who

need help catching up. Ellia Jang is an extensively trained and certified professional instructor who serves as a mentor to guide children through their work while also providing direction, support, and encouragement. For more information, visit the <u>website</u> or call 978-712-0999.

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