



PULSE

TradeCenter 128

October 2024

This monthly newsletter is prepared primarily for and about Cummings Properties' leasing clients at TradeCenter 128 in Woburn. [Sign up here](#) to enjoy the latest client news, events, special offers, and more.

Seen Around Campus

Many thanks to all who joined in the fun for last month's festive Fall Beer Garden at TradeCenter 128. Nothing pairs better with Cummings cornhole than tasty bites from Citra Café and Teresa's Ristorante and a seasonal brew from Ipswich Ale.



XC Art Center general manager **Jeff Zhang** and founder & art director **Xiaowei Chen** pose with Cummings senior account manager **Kara Murphy** at the recent World Peace art exhibit at TradeCenter 128. Stop by 330 West Cummings Park to check out this Woburn leasing client's new student art show, on display through **November 23**.

Welcome, New Neighbor

Stay in the Know



Having trouble keeping current with the area's fast-moving science and tech sectors? Cummings can help. Sign up for the **Life Sciences and Technology Update** to receive each month's industry highlights straight from your inbox.

Coming Soon



Apple Spice will soon join the TradeCenter leasing community, providing a variety of high-quality corporate catering and lunch delivery options. Preview this national homemade catering provider's freshly prepared menu selections online.

Noteworthy News



Cambridge
Polymer Group

Cambridge Polymer Group CEO **Gavin Braithwaite** shares insights on product material selection protocol in this *PlasticsToday* feature article, "**Best Practices for Medical Device Material Selection**."

All Profits to Nonprofits

Grant Cycle Update: The annual **Cummings \$30 Million Grant Program** continues to draw a large, competitive pool of applicants, with local nonprofits collectively filing 703 proposals for consideration last month. Each of these organizations is vying to receive one of the 150 grants to be awarded next June.

The applicants represent a wide variety of causes, including education, food insecurity, elder care, social justice, and, newly eligible this year, several causes related to the environment.

The Foundation's team of volunteer reviewers is now evaluating the proposals to determine which will be invited to advance to the full



application stage. [Watch this brief video](#) to hear from a few of these community members about the rewards of working as a Foundation volunteer.



To Cummings Properties' more than 2,000 leasing clients, thank you for your tenancy, which is so enormously helpful in funding the

Cummings organization's good works. Get the full story behind [All Profits to Nonprofits](#).

Welcome, New Trustee: We are pleased to welcome esteemed author, businessperson, and social justice advocate [Carol Fulp](#) as a Cummings Foundation trustee. The founder of [Fulp Diversity](#), this former United Nations representative now acts as a public speaker and strategic advisor on diversity, inclusion, and culture to CEOs and senior executives.



Fulp was welcomed to the Board at its recent Annual Trustee Meeting. Among the attendees that evening were (l to r) **Jim Yong Kim**, M.D., Ph.D., president (retired), Dartmouth College and World Bank; **Sunil Kumar**, Ph.D., president, Tufts University; **Joyce** and **Bill Cummings**, co-founders, Cummings Foundation; **Mike Kennealy**, senior advisor and chief strategy officer, Boys & Girls Clubs of Boston; and **Carol Fulp**, CEO, Fulp Diversity.

To Do List

Fall Medical Mixer

Thursday, October 10, 5:00-7:00 PM

*Teresa's Ristorante
400 TradeCenter*



Take this opportunity to enjoy refreshments with colleagues and connect with other medical professionals in the Woburn, Burlington, and Stoneham areas. Please **RSVP by October 7.**

MCLANE MIDDLETON

Estate Planning and the 2024 Election

McLane Middleton

Tuesday, October 15, noon-1:30 PM

300 TradeCenter, Suite 7600

Trusts and Estates Director **Bradford Vezina** and Associate **Philip Tizzano** will review some essential planning opportunities available under current law as well as potential changes that may be implemented following the 2024 presidential election. A light lunch will be served. Please register [online](#).



FinAccurate

Tax Tactics for Small Business Success

FinAccurate

Thursday, October 17, 6:00-8:00 PM

300 TradeCenter, Suite 7610

This free seminar will focus on strategic tax planning for small business owners. Seating is limited. Learn more and reserve your spot [online](#).

Local News



Join the Conversation: Beth Israel Lahey Health,

which includes Winchester Hospital, Lahey Hospital, and Beverly Hospital, wants your input as it plans for another year of patient care and community outreach. Qualify for a chance to win a \$100 Visa gift card by completing this anonymous, 15-minute

Community Health Needs Assessment by November 1 and sharing your impressions of the resources currently available.

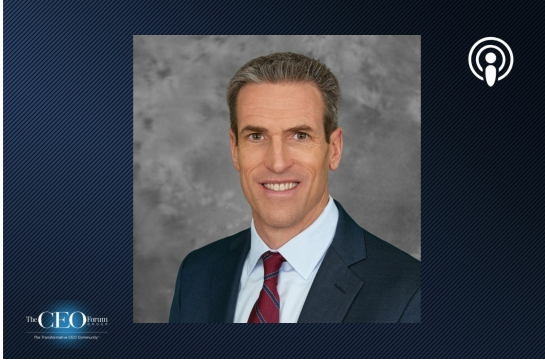


Feel-good Fall Fun: SCI Social Capital Inc. is

seeking volunteers for its annual Leaf Raking for Seniors event. Participants of all ages are invited to take part in this team-building service activity, to be held in Woburn on **Saturday, November 16**. [View the flyer](#) for additional details, and [sign up online](#) to volunteer.

The Latest at Cummings

“At its core, commercial real



estate is about community building.” -**Dennis Clarke**

Cummings chairman & CEO **Dennis Clarke** sat down with **Robert Reiss**, founder & CEO of The CEO Forum Group, to discuss Cummings’ “unorthodox approach.” Learn what led Reiss to call the Company “one of the

most fascinating, well-run organizations” via this engaging, 20-minute interview.



New England Real Estate Journal featured Cummings design manager **Jen Davidson** in its 2024 Women in Commercial Real Estate Spotlight. After 25 years in the industry, Jen has gleaned many insights about the world of work, and commercial real estate in particular. Among her many major contributions while at Cummings, she was lead designer on the TradeCenter 128 building project. Check out her secrets to success on the job and beyond in this informative Q&A.

Friendly Reminders

Pay Rent the Easy Way: Forget checks. Ask about our new, simplified EFT (electronic funds transfer) Enrollment process. Call your account manager at 781-935-8000 to request the form via RightSignature, a secure e-signature service similar to DocuSign, and start paying rent the easy way.

Fight the Flu: Below are several ways you can help stop the spread of influenza and other illnesses in the workplace. Learn more about preventing and treating the flu.

Together We Can Beat the Flu

6 Tips to Stay Healthy this Flu Season



Fall Back: Daylight Saving Time ends **Sunday, November 3**. Remember to set the clocks *back* one hour before going to bed on **Saturday, November 2**.

Cummings in the News

*Some of the publications below may require a subscription. This list is intended to provide a general idea of the type of news coverage Cummings has garnered in recent weeks.

[Cummings Foundation's New Horizons Community Launches Local Service Program](#)

Community Advocate - September 28, 2024

[Rucker Investments expands to 15,000 s/f at 500 Cummings Center](#)

New England Real Estate Journal - September 13, 2024

[Science from Scientists Expands National Footprint to Woburn](#)

High Profile - September 12, 2024

[Cleantech Startup Active Surfaces Moves from Somerville to Woburn](#)

Boston Real Estate Times - August 22, 2024

[ProTom International Signs 11,000 s/f Lease with Cummings Properties](#)

New England Real Estate Journal - August 9, 2024



We want to hear from you! Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, photos, and more to **Lisa** at lvs@cummings.com.

Earn Cash for Client Referrals

Know someone looking for space? You could earn **\$1,000 or more** for referring a new client to **Cummings Properties**. Within our portfolio, which spans 11 cities and towns north of Boston, we have a

space for every need. Contact your account manager or [view this flyer](#) to learn more.

Earn \$1 per square foot for a successful lease with Cummings, with a minimum referral bonus of \$1,000!

Woburn Lab with Clean Room

16,000 SF | Just Off I-95/I-93 | Woburn Clean Tech Hub



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