



October 2018

### Meet Your Account Manager



We are delighted to introduce **Patricia Whelchel**, the new account manager for TradeCenter 128. After two decades working in the executive suites field, Patricia was tapped by Cummings Properties nearly 10 years ago to establish and serve as director of the new **Cummings Executive Suites**. Her knack for serving clients and fostering relationships was instrumental in growing that business from 20 clients in its first year to more than 300 today. Patricia looks forward to getting to know the TradeCenter 128 client firms. She can be reached at 781-569-2345 or at [paw@cummings.com](mailto:paw@cummings.com).

### Share the news:

Would any of your colleagues appreciate receiving a copy of *The Pulse*? We would love to keep everyone in your suite updated on important building information, client promotions, profiles and awards, and other relevant news. Please send [Lisa VanStry](#) a list of email addresses for anyone at your organization who would like to be included on our distribution list.

### Quick Links

[Client Directory](#)

[Cummings Properties](#)

[Service Call Request](#)

[Executive Office Suites](#)



**We want to hear from you!**  
Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Lisa VanStry at [lvs@cummings.com](mailto:lvs@cummings.com).

### New Client

## Client News

Breakfast | Lunch



We are delighted to announce that **Big Sky Bread** is now open in the Atrium lobby, **weekdays from 7 AM to 4 PM**. The café offers a full breakfast menu as well as smoothies and a juice bar. Many healthy options are available for lunch, including a variety of sandwiches, rice bowls, and Mediterranean salads. Please stop by to check out TradeCenter 128's newest eatery.

## Upcoming Events

Scotch Tasting



### **Scotch Tasting & Gentlemen's Networking Night**

**Wednesday, October 3, 5 - 7 PM**

*McLane Middleton, 300 TradeCenter, Suite 7600*

Cornhole tournament, gym membership and custom shirt raffles, spirits, and appetizers

Hosted by [J. Hilburn Custom Clothier](#), [High Function Fitness](#), and [McLane Middleton](#)

RSVP to [OctoberGentlemensNight@gmail.com](mailto:OctoberGentlemensNight@gmail.com) or call 781-771-2032



### **[Woburn Business Association - Open House](#)**

**Tuesday, October 9, 5:30 - 7:30 PM**

*Dave & Busters,*

*271 Mishawum Road, Woburn*

Enjoy *free* Power cards with unlimited game play, appetizers, gifts, and raffle prizes.

Please [RSVP](#)



### **[Multi-faceted Discussion on Networking Strategies](#)**

**Wednesday, October 17, 12:00 - 1:30 PM**

*Liberty Bay Credit Union*

*300 TradeCenter, Suite 4500*

Sponsored by Women of Woburn

### **[Woburn Business Association](#)**

**[Annual Celebration 2018](#)**

**Wednesday, November 7, 5:30 - 8:30 PM**

View the Humanitarian and Business of the Year Awards presentations; meet its board of directors, city officials, and business leaders; and bid on one or more of its many amazing silent auction items.

Register [online](#) or [sponsor](#) the event.

## Cummings Buildings Power Charities



Thanks in large part to clients like you, the Cummings organization was named the Commonwealth's Top Charitable Contributor by *Boston Business Journal* for the third year in a row. Read more about this recognition in the [Cummings Properties blog](#).

This award would not be possible without the more than 2,000 leasing clients who choose to locate their businesses within the Cummings portfolio - so this truly belongs to you. Thank you.

## The Latest at Cummings



With the start of the academic year, Bill Cummings resumed his college book tour, starting with **Emmanuel College**, where he delivered the convocation address. His memoir, ***Starting Small and Making it Big***, was required reading for Emmanuel's incoming first-year students. Read more about [Bill's keynote address](#), and visit [the Starting Small website](#) for a list of his upcoming appearances, which will take him all over the Boston area and as far as Alabama and England. (Pictured: Bill with Sister Janet Eisner, president of Emmanuel College)

## Friendly Reminders



**Talking trash!** All TradeCenter resident firms and their cleaning contractors are reminded to please observe some simple guidelines for trash removal. To prevent unsightly carpet stains and burns, all trash bags and barrels should be carried or carted-not dragged-over carpeted floors. Please remember that the trash compactor is for normal office waste only. When trash is placed in one of the compactors, the compactor ram *must* be operated to prevent overflows and jams. Please do not leave unwanted items, such as furniture or other large items, in or near the compactors, or on any

of the loading docks at TradeCenter. Also remember that all cardboard boxes or materials need to be broken down before being placed into recycling dumpsters or bins. This will help maximize capacity, as well as greatly assist our recycling efforts. Thank you for your cooperation.



**Daylight Saving Time ends Sunday, November 4** Remember to turn the clocks *back* one hour before going to bed on Saturday, November 3.



**Flu season is approaching!** For information on how to avoid and treat the flu, click [here](#).

## Referral Opportunity

**Earn \$1 for every square foot your referral leases from Cummings Properties.**

[See details here](#), or speak with your account manager to learn more about the referral program, this featured space, or other spaces available at TradeCenter 128 and elsewhere within Cummings Properties' portfolio.

# WOBURN LAB

~~11,300~~  
Square Feet  
Subdivisible

Only **2,843 SF** left in Life Science Hub



## Suite Features

Existing lab infrastructure with build-to-suit flexibility

Panoramic window line

Open lab and office areas



# Floor Plan

unsubscribe, you **will not** receive important building notices such as water and electric shutdowns, or fire alarm testing.